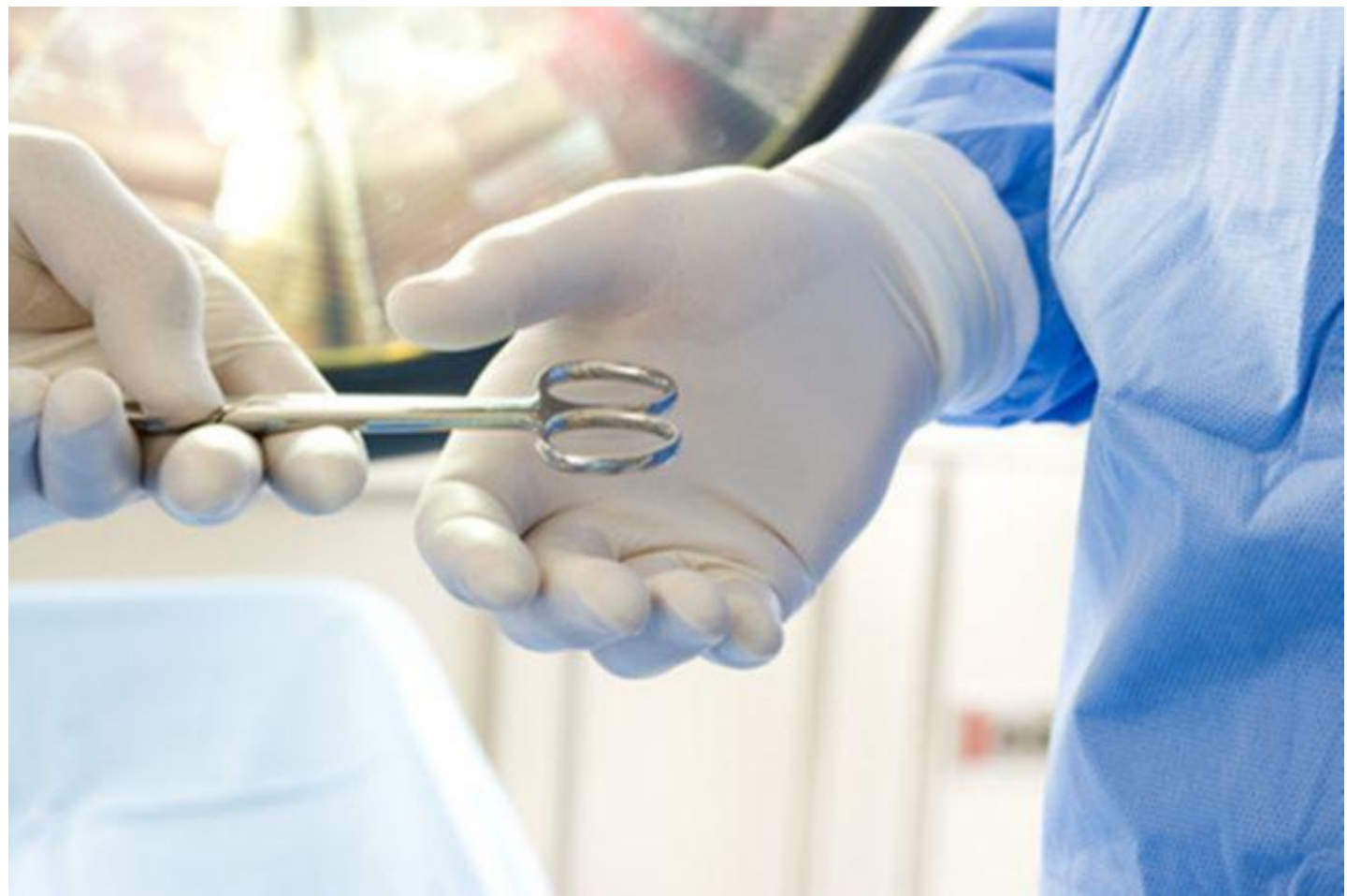


Cost optimization with Instrument Management



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Competence, dynamism and quality

The company **AI²M (Art of Innovative Instrument Making)** is a young enterprise which can rely on the extensive experience of its staff. The company was founded in 2009 and is based in Donaueschingen near to the medical cluster of Tuttlingen.

AI²M has set itself the task to provide multi dimensional-think square services, and to develop and distribute innovative and creative designed instruments, implants and other medical devices.

In the classic segment of surgical standard instruments **AI²M** offers a product range of more than 10.000 different instruments. Additionally **AI²M** also offers the manufacturing and production of parts and components for the **OEM** business-area.

The objective is, due to more efficient manufacturing processes, accompanied by re-engineering-processes, to offer to the customer more competitive and more efficient solutions for their components.

The partnership with Geisert Square and a comprehensive network of design and manufacturing companies, as well as a close cooperation with OEM customers will allow, finding the best solution with the best Cost / benefit ratio for the customer.



Repair Service

Costs in the health care business have changed tremendously; therefore we provide a repair service for our customers. In many instances, repairing or restoring instruments can turn out less costly for our customers than replacing them.

Before repairs are started, a complete evaluation is performed on the instruments technical, functional and optical integrity in order to determine if it is cost effective to repair rather than replace the instrument. If repairs are completed, our customer essentially receives a new instrument at a lower cost.

all repairs for surgical instruments
from minor function testing to complete
finishing
including customized modifications
one week processing time (depending on the
product)

Saw Blade Re-Sharpening

Saw blades are a quite significant cost factor within the product group of consumables. Even if a multiple use of the saw blades is possible, it could be that after using it one time, depending on the application, the saw blade is already worn out and need to be disposed. Ai²M has sat his goal to refurbish and to re-sharpen the used saw blades, independently of type and brand and to guarantee his customers a perfect cutting quality for half of the price of a new saw blade. Please collect your old and worn out saw blades, we will refurbish and re-sharpen them for you and you will cut down your costs for consumables.



Instrument Management

A clear marking of the instruments is not only important for the traceability; it is also helpful to facilitate the daily work of the hospital staff and thus saves time and money. We offer you the most diverse marking and coding possibilities. Starting with customized inscriptions like e.g. the name of the hospital, color codes or alphanumeric codes and finally DATA matrix code. We also offer to our customers to develop together an individual marking code for their instruments, in order to support the function of the instrument management related to simplicity and security.

For further information, please contact us via e-mail, fax or phone

info@ai2m.de, Fax +49 771 897807-33 or Tel. +49 771 897807-0

We will reply to you as soon as possible.



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Denkende Dienstleistungen &
innovative medizinische Produkte

„Think square.“



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